



MANUFACTURING THE FUTURE

WWW.3DSYSTEMS.COM | NYSE:DDD | AVI.REICHENTAL@3DSYSTEMS.COM | @KINNECT2PRINT

30 YEARS OF INNOVATION

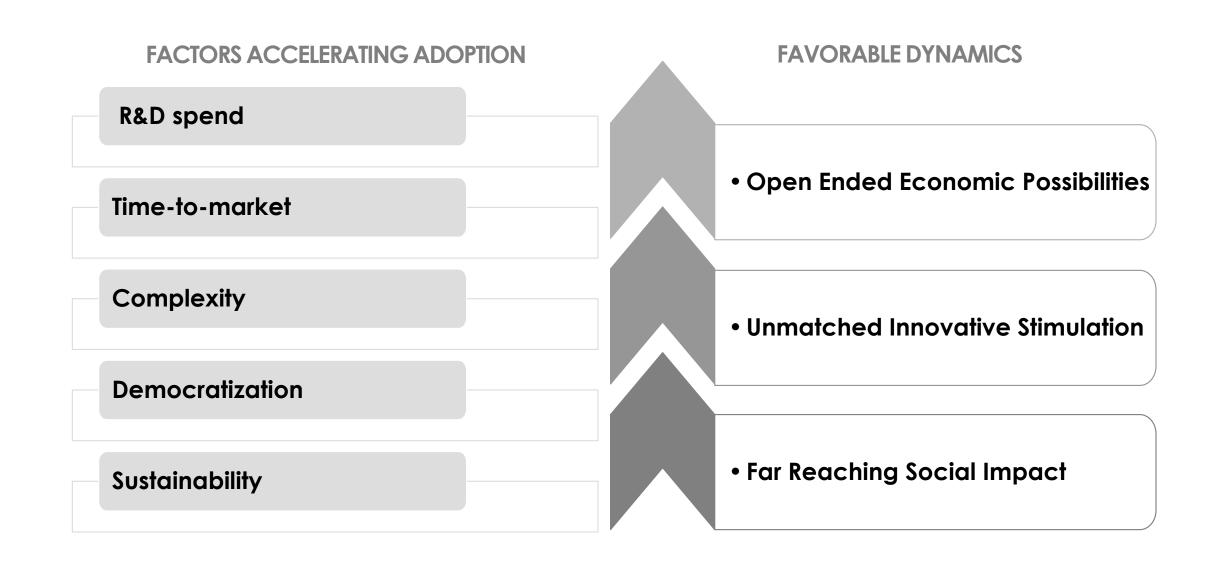
THE WAY WE DESIGN | WHAT WE CREATE | HOW WE MANUFACTURE



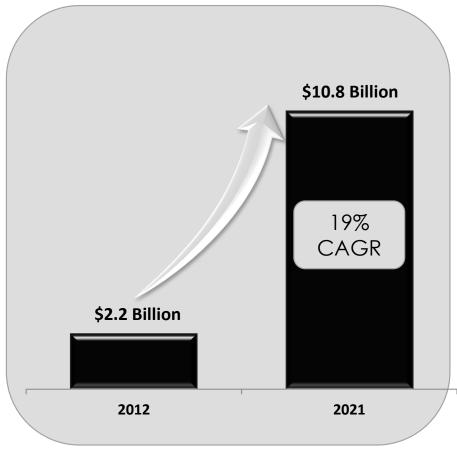
DISRUPTIVE | TRANSFORMATIVE | IMPACTFUL

FAVORABLE DYNAMICS

POSITIONED AT THE HEART OF ~\$35 BILLION DESIGN-TO-MANUFACTURING VALUE-CHAIN⁽¹⁾



3D PRINTING GLOBAL MARKET



Source: Wohler's Report
(1) Source: 2013 Product lifecycle management Market per CIMdata



DEMOCRATIZATION FUELS ACCESS

LIVINGROOM | CLASSROOM | GARAGE | DESKTOP | LAB | FACTORY



PROTOTYPING | MANUFACTURING \$20,000 - \$250,000 \$250,000 - \$950,000

MATERIALS ACCELERATE ADOPTION

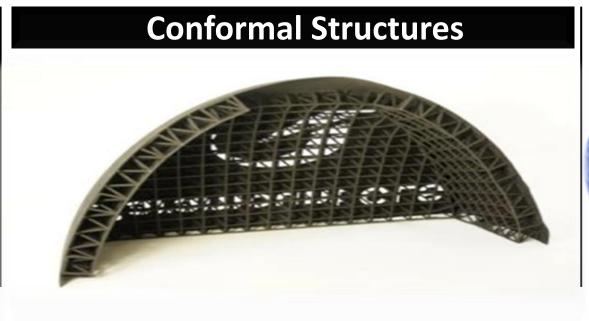
100+ MATERIALS | PLASTICS | NYLONS | METALS | RUBBERS | WAXES | COMPOSITES

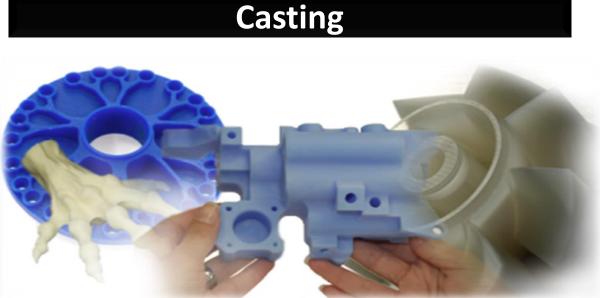








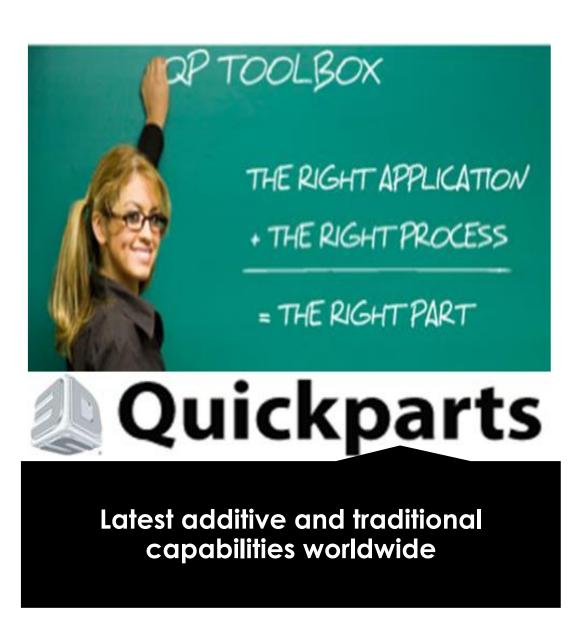




CLOUD SOURCING MULTIPLEX ACCESSABILITY

CAPACITY | VARIETY | UTILITY | ACTIVITY







Instant online quoting with proprietary, integrated sales and manufacturing platform



PERCEPTUAL DESIGN

SCAN-TO-CAD | HAPTICS | GESTURE | VOXEL





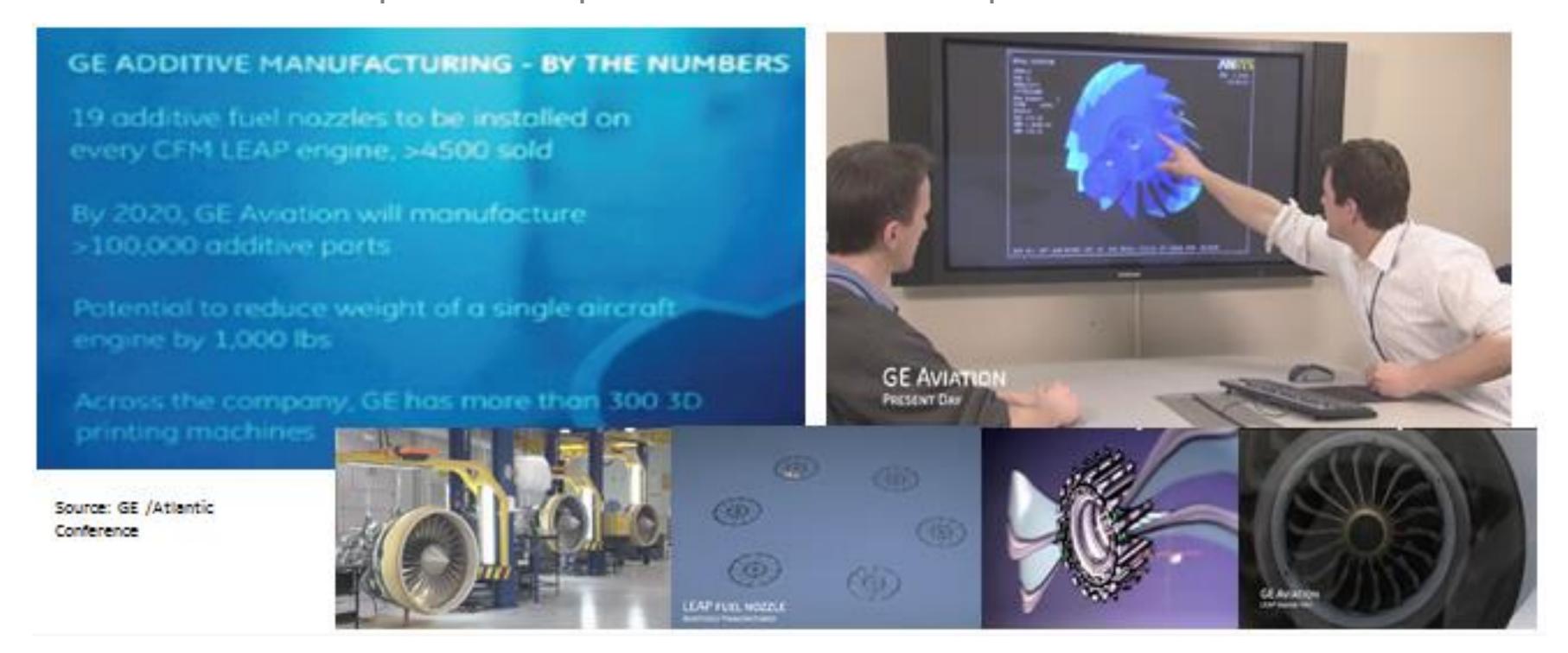






AEROSPACE

COMPLEXITY | WEIGHT | MANEUVERABILITY | FUEL EFFICIENCY





AUTOMOTIVE

DESIGN | VALIDATE | TOOL | BRIDGE | CUSTOMIZE | MANUFACTURE





SOURCE: Lotus F1







SOURCE: General Motors

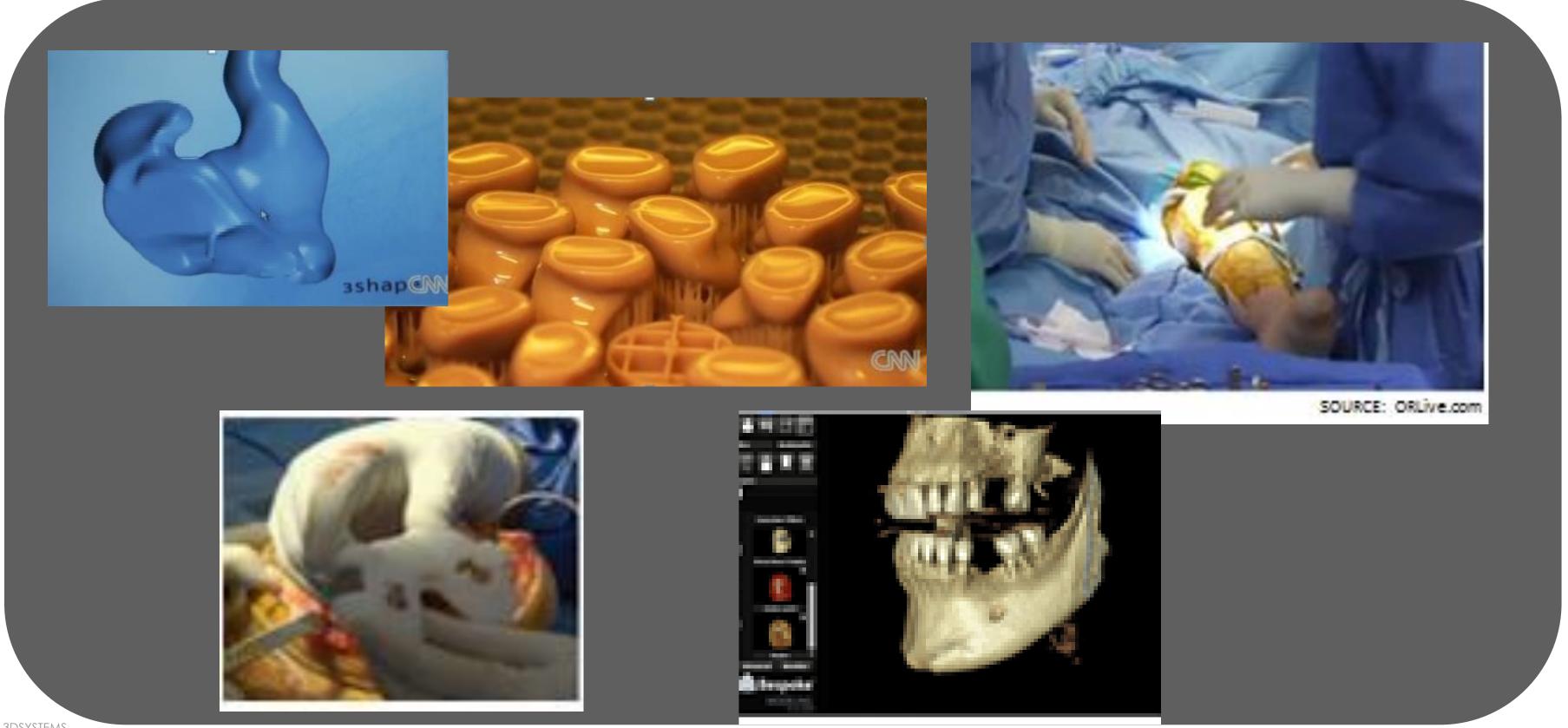






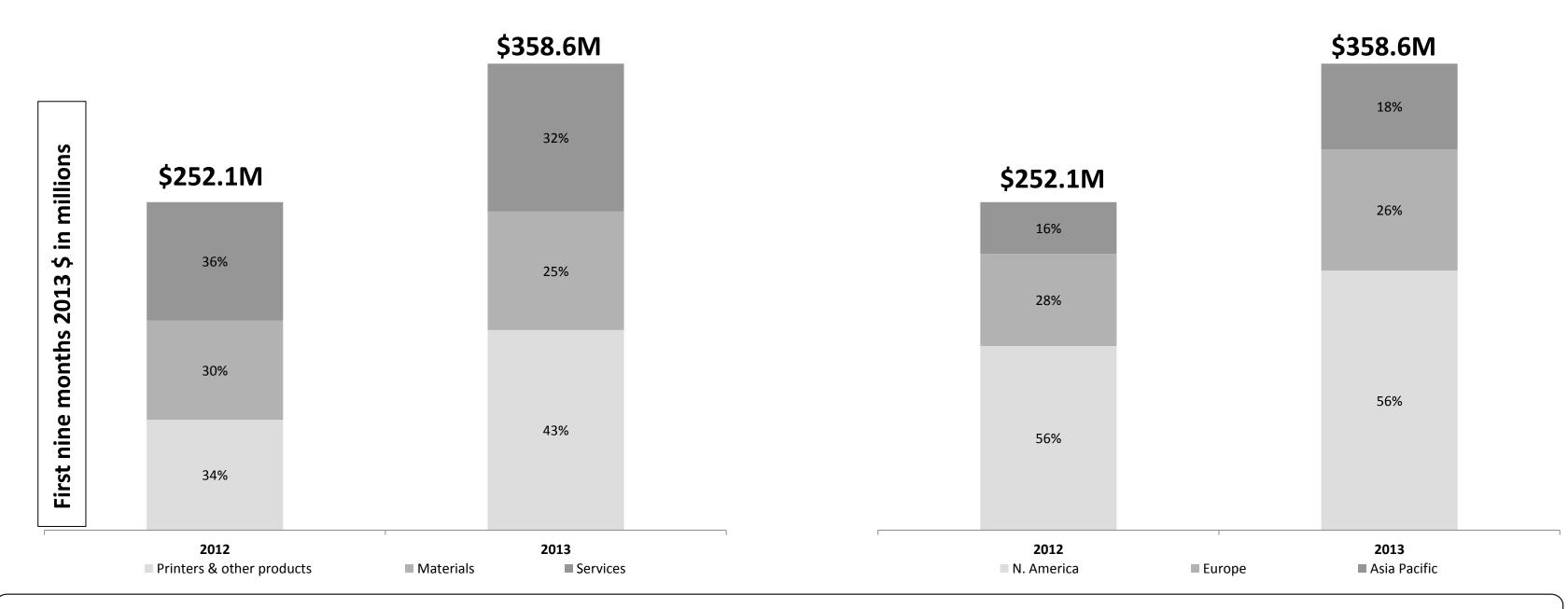
PATIENT SPECIFIC MEDICAL DEVICE

ITE HEARING AIDS | DENTAL RESTORATIONS | IMPLANTS



HEALTHY DIVERSIFICATION

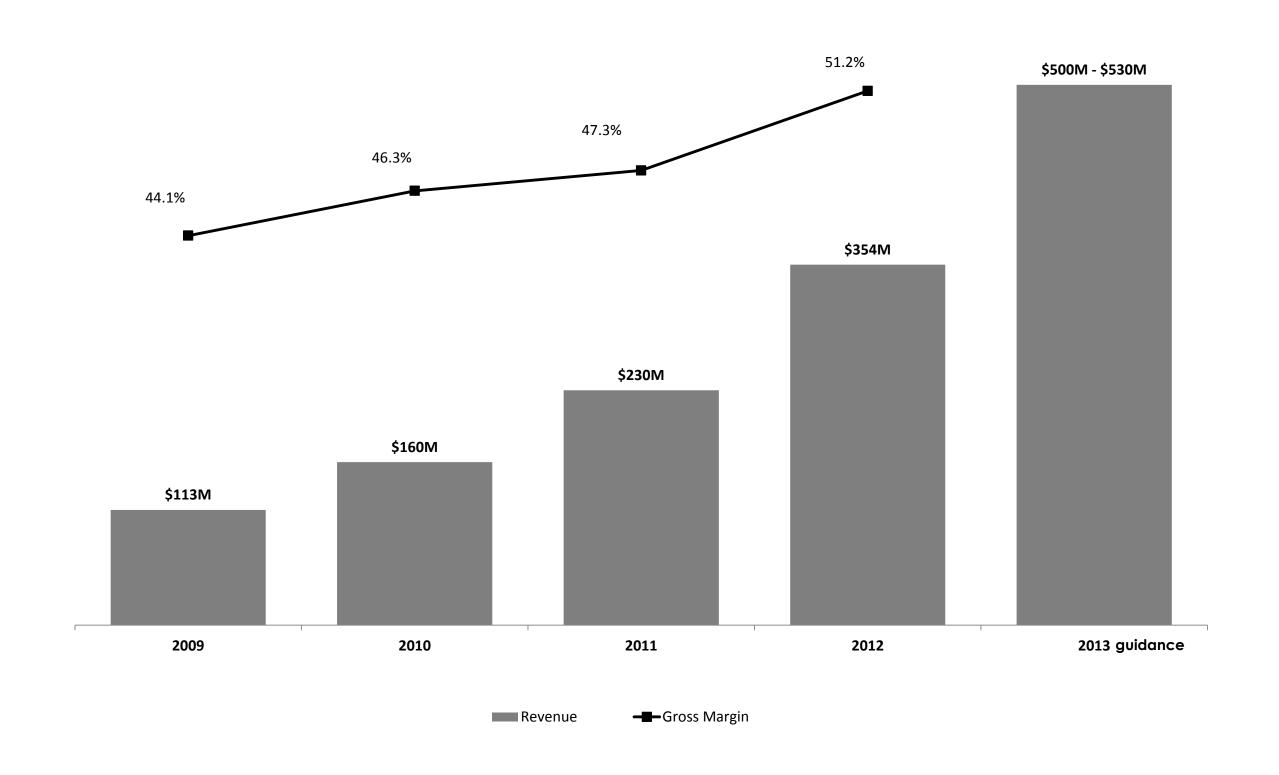
RAZORS-TO-BLADES | CONTENT-TO-PRINT | CONSUMER-TO-PROSUMER



Q3 and nine months 2013 recurring revenue accounted for 56% and 57% of total revenue



STRONG, CONSISTENT REVENUE GROWTH

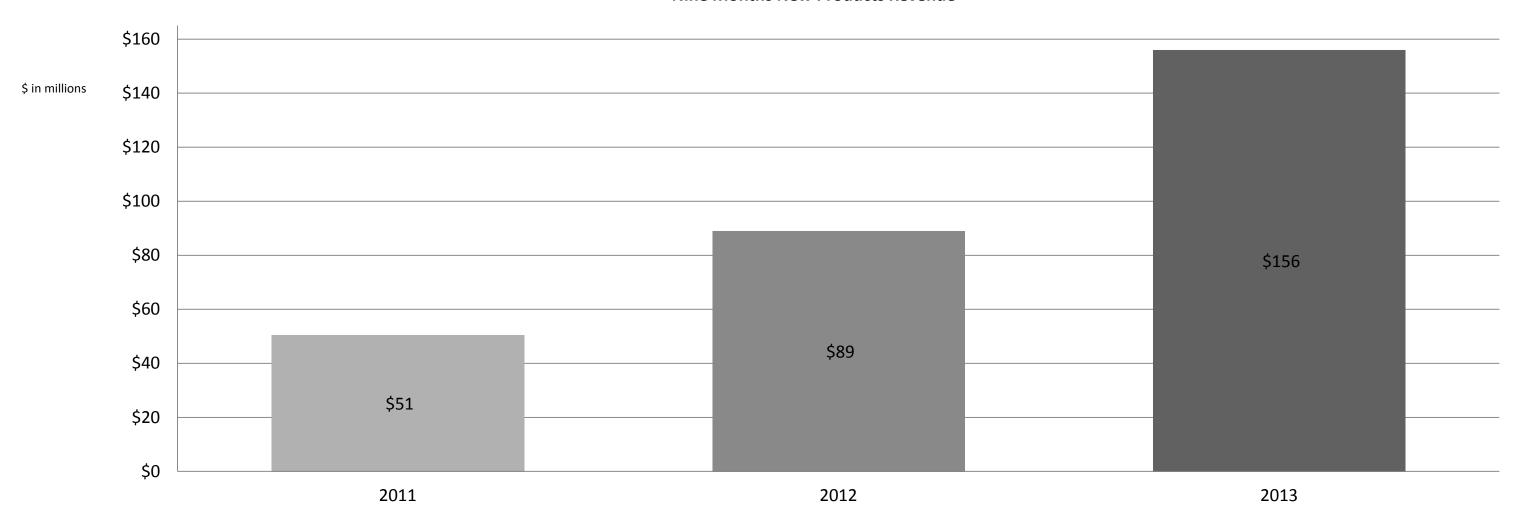




NEW PRODUCTS FUEL GROWTH

XEROX TEAM ACQUISITION EXPECTED TO DOUBLE R&D OVER NEXT FEW YEARS

Nine Months New Products Revenue



New Products Revenue Performance 2013		
Launched 12 new products in the first 9 months 2013	New products revenue rose 79% over Q3 2012	New products revenue rose 75% compared to the first nine months of 2012



3DPRINTING 2.0



EasyConsumerism

Fab-Grade Manufacturing

CloudSourcing



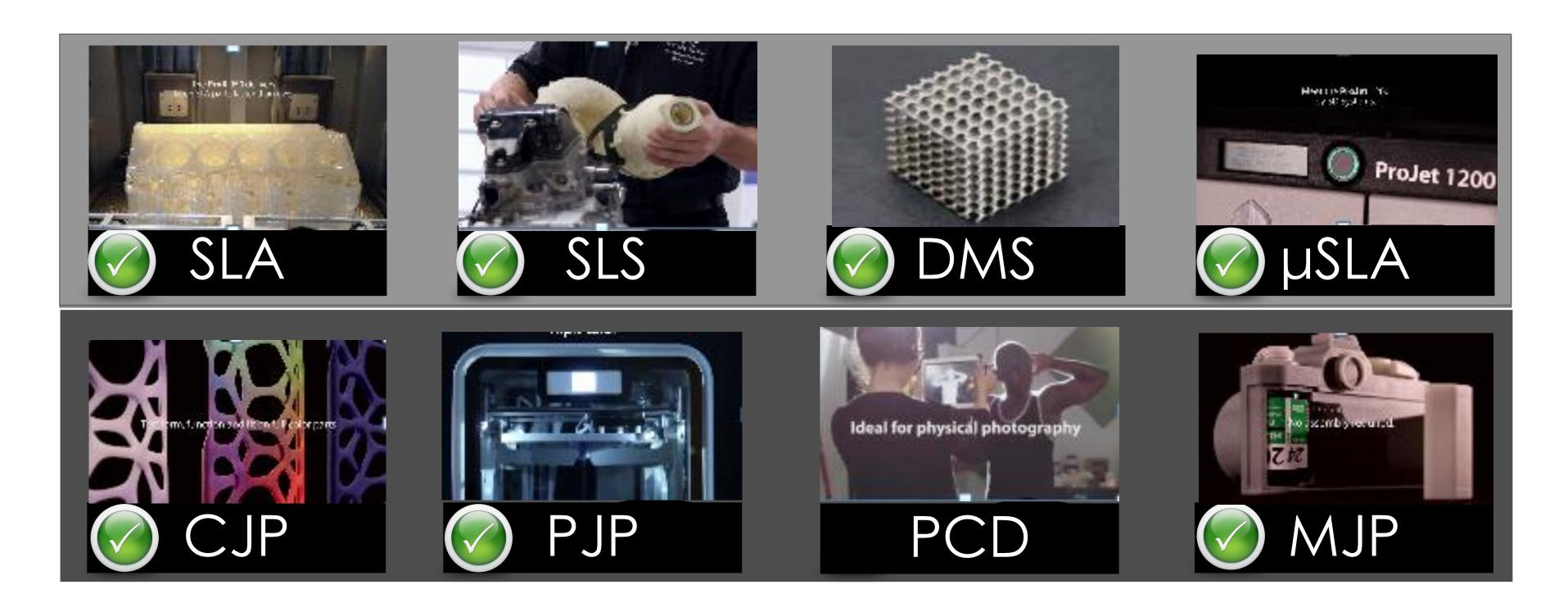
3DPRINTING 2.0 UNPACKED

To manufacturing and From prototyping consumerism To ecosystems for products, platforms From discreet devices and experiences To full color, multi materials and smart From mono-chromatic and monofunctional structures materials To continuous printing From batch printing To experience or activity centric From product centric From silo(ed) hand tools To connected power tools



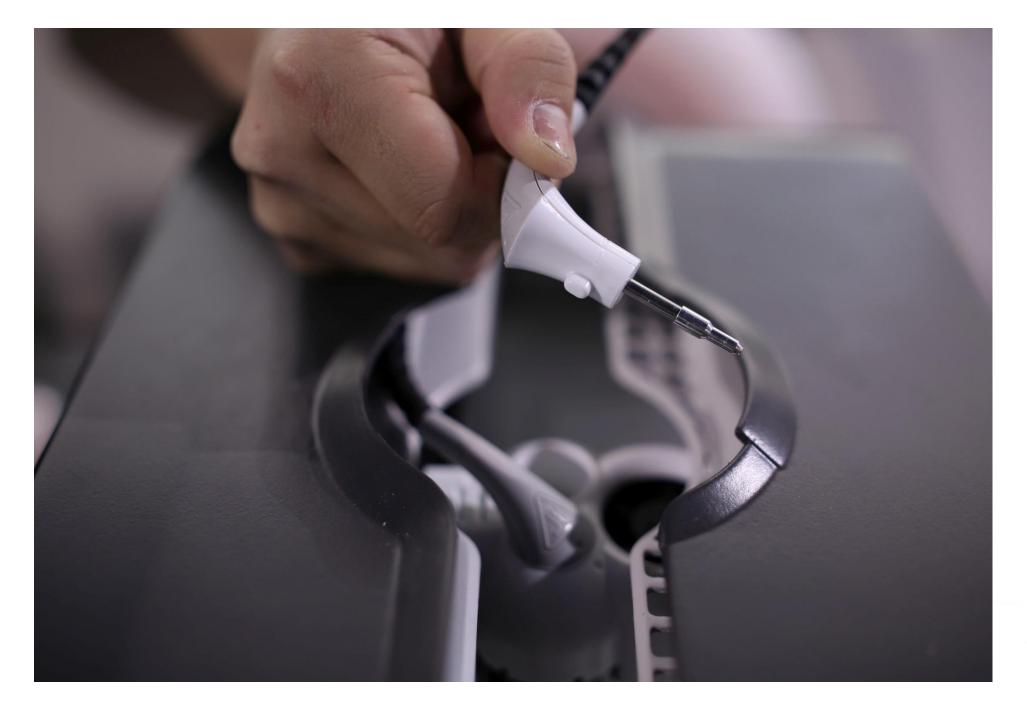
24 NEW PRODUCT ANNOUNCEMENTS IN 5 WEEKS

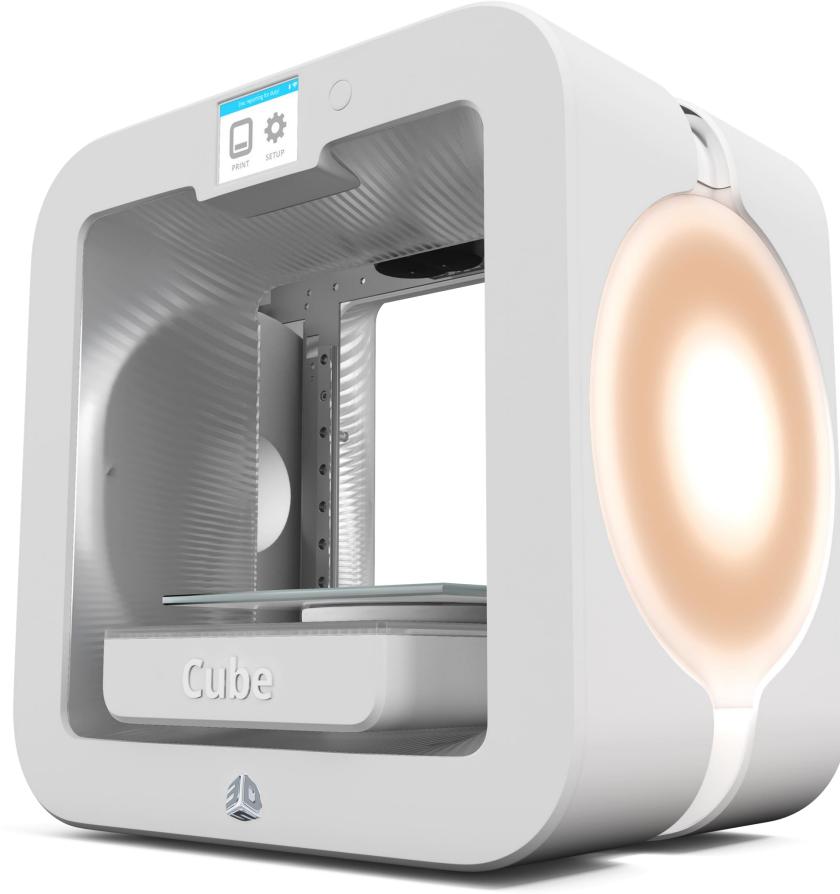
CATALYST FOR GROWTH | EXTENDS FIRST MOVER ADVANTADGE | OPENS NEW CATEGORIES





GET THERE EASY AT HOME | AT SCHOOL | AT PLAY







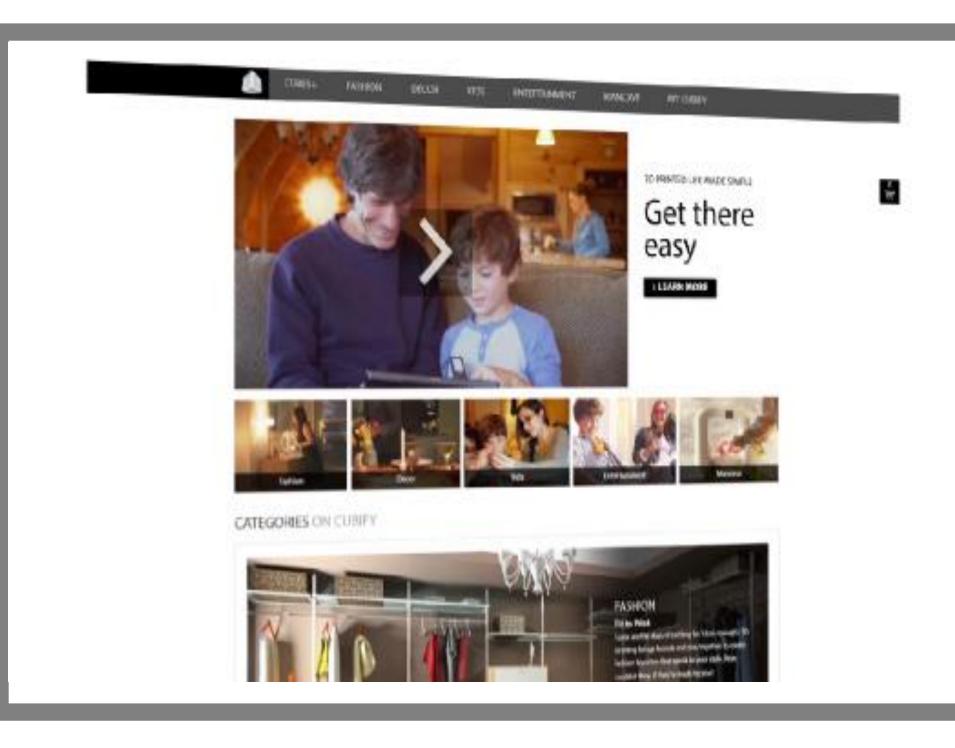
GET THERE LIKE A PRO

AT YOUR DESK | IN YOUR SHOP | FOR YOUR BUSINESS



GET THERE ON THE CLOUD

EXPLORE | CO-CREATE | WITH THE BRANDS YOU LOVE

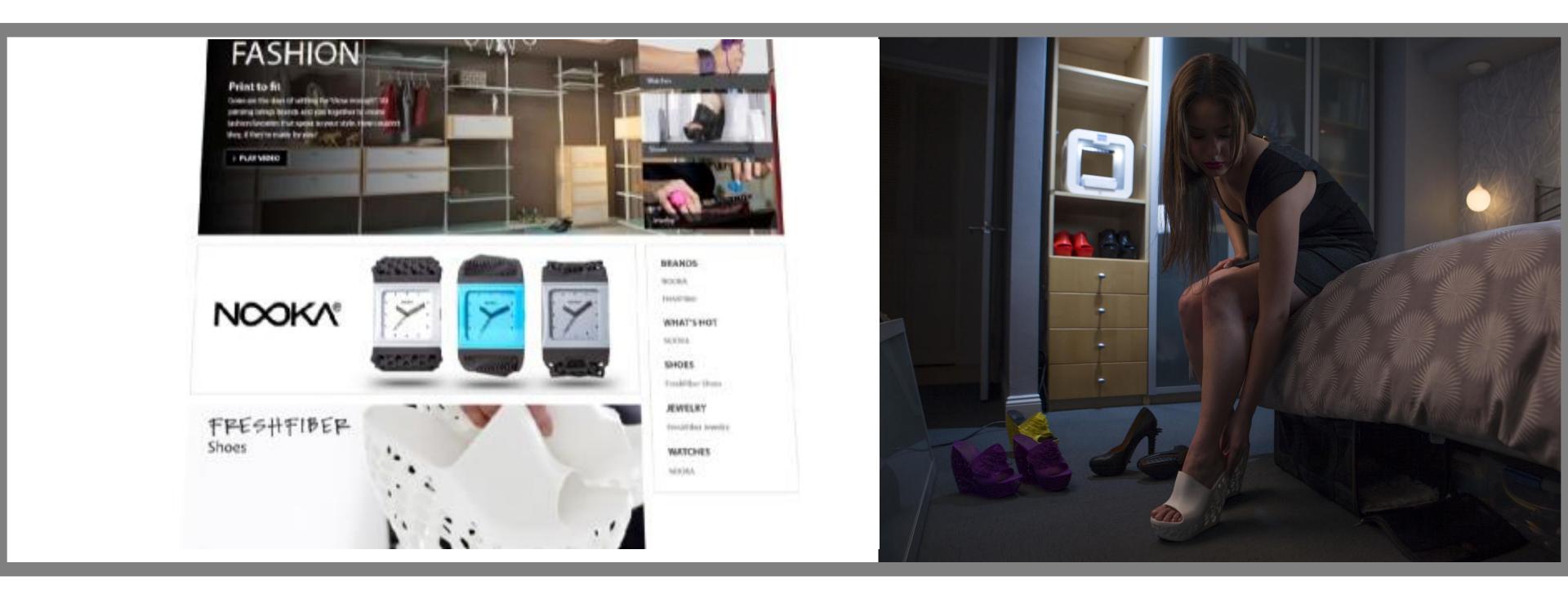






GET THERE STYLISH

FASHION FAVORITES THAT SPEAK YOUR STYLE





WHAT ROOM IN YOUR HOUSE WILL YOUR 3D PRINTER BE IN?





BREAKING THE MOLD

TASTY | COLORFUL | ARTISTIC

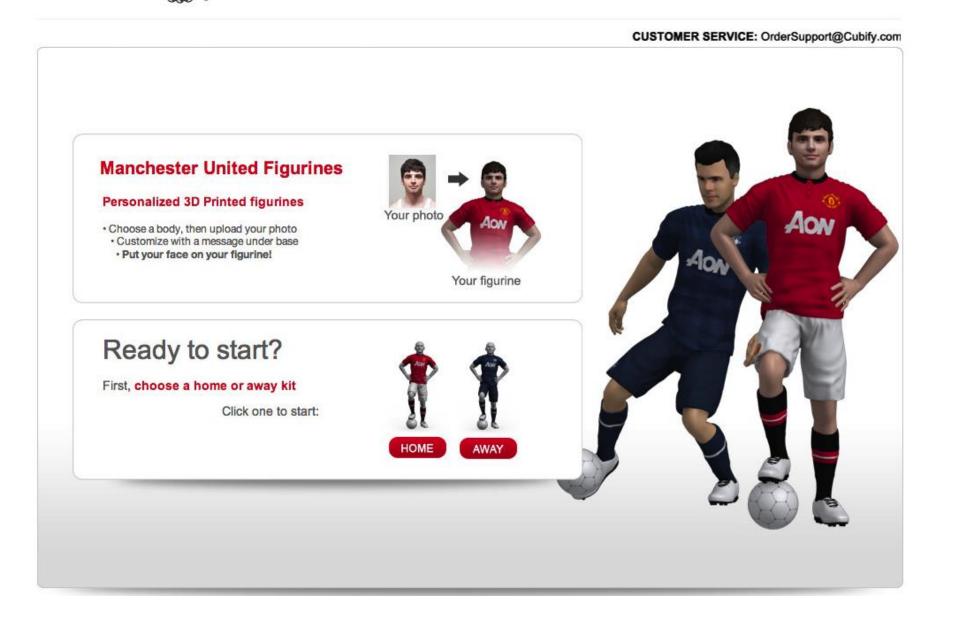




RETAIL MERCHANDIZING

HOSTING | PUBLISHING | FULFILLMENT







EXPONENTIAL GROWTH OPPORTUNITY

WE EXPECT TO DOUBLE OUR REVENUE OVER THE NEXT COUPLE OF YEARS

- We believe that we have a head start as other and potentially larger players marshal the resources to pursue the 3D printing opportunity and as leading industrial, healthcare, consumer electronics, athletics, toy-makers and food companies are receptive to forming new relationships
- As the competitive landscape continues to evolve at a fast pace, our goal is to move even faster to solidify and extend our first mover position while we begin to pursue opportunities in new areas
- We see substantial organic and inorganic opportunities in the areas we are targeting, but our strategy is not without risk: it requires serious investment and solid execution against established and new competitors large and small
- We continue to increase our R&D and marketing spend in order to accelerate top line growth and extend first mover advantage in key verticals as well as open completely new 3D printing categories
- We have already announced or launched 24 new products and several key alliances during the past 5 weeks and we expect these products and alliances to fuel growth starting the second quarter of this year, after we fully transition to the new lineup
- We are willing to tolerate temporary earnings compression and even slight margin compression during this period to substantially accelerate growth rate and market share
- We expect to be able to double our revenue over the next couple of years powered by $\sim 30\%$ organic growth



IT ABOUT VALUE OVER THE LONG TERM

- We believe that the ultimate measure of our success will be the sustainable value we create over the long term
- We expect value to be generated as a direct result of our ability to extend and solidify our leadership position
- We believe that the stronger our marketplace leadership, the more powerful our economic model, and that can translate directly to higher revenue and higher profitability
- We expect to continue make investments in light of long-term market leadership considerations rather than short-term profitability considerations
- We expect to continue to make bold investments where we see opportunities to gain marketplace leadership advantages
- We balance our focus on growth with emphasis on long-term profitability, but given the opportunities in front of us, we choose to prioritize growth because we believe that scale is central to achieving the full potential of our business model



THANK YOU



- Unmatched portfolio + leading brands + expanding use cases
- Technology + financial strength and flexibility
- Open-ended growth opportunities

- Innovative business model with end-to-end solutions
- Focused, balanced growth initiatives
- Experienced management team

